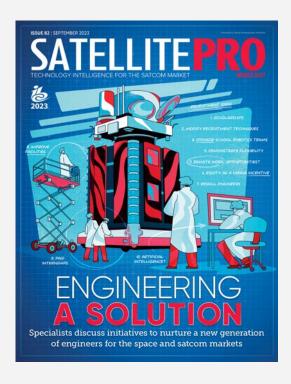
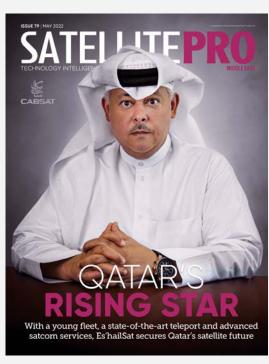
# SATELLITE PROMIDDLE EAST

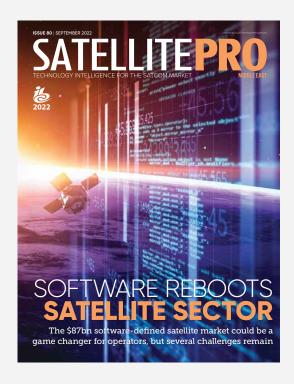
Media Information 2024











### Introduction

**SatellitePro Middle East** addresses all aspects of the satellite industry, covering the key vertical markets including Broadcast, Telco, Maritime, Government & Military, Oil & Gas, Aviation and Enterprise

Experts discuss the paramount issues within the industry, from interference and regulation to standards and market breakthroughs. Satellite technology has been at the centre of innovation in content distribution for decades.

Our target audience includes satellite operators, telco professionals, oil and gas chiefs and maritime players. It also caters to systems integrators, distributors and manufacturers, looking to further expand into the Middle East.

**Satellite Pro ME** also honours the satellite industry via multiple channels, print, digital and face to face events as well as awarding the key players of the sector at the ever-successful annual Summit & Awards, universally seen as the definitive event of its kind in the GCC.



Monthly Total Reach

34,549

**Print Circulation** 

2,988

Print Readership

8,964

Digital Subscribers

5,490

Website Unique Visitors

13,276

Social Media

3,652

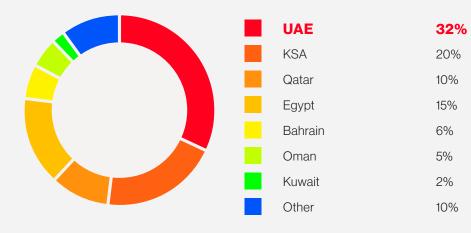
**Event Attendees** 

380

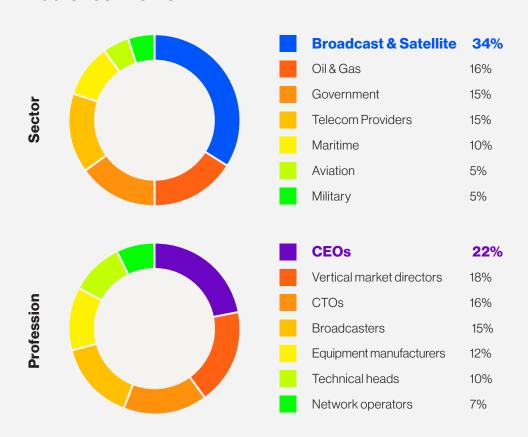
# **Brand**Statistics



### **Distribution**



### **Audience Profile**



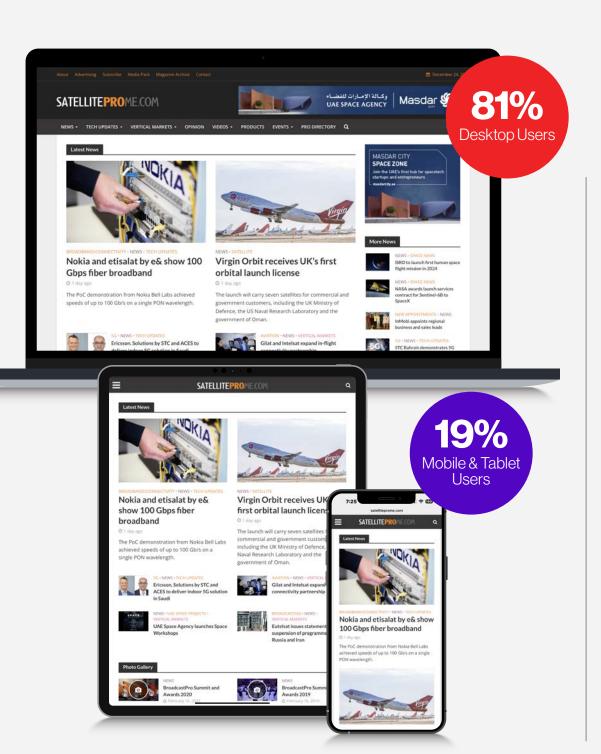
# **Print**Readership

3,810
Circulation

11,430 Print Readership

8,625
Digital Subscribers





# **Digital**Audience Overview

35,057

**13,276** Unique Visitors

Pageviews

2.64
Pages/Sessions

1min31sec Avg Session Duration

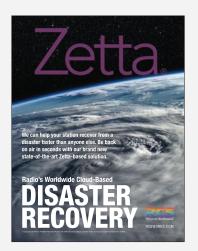
**36%**Organic Search

**81%**Desktop Users

19% Mobile & Tablet Users

\*Google Analytics: 2022 Average





**Full Page** 207mm x 270mm \$5,000 p/m



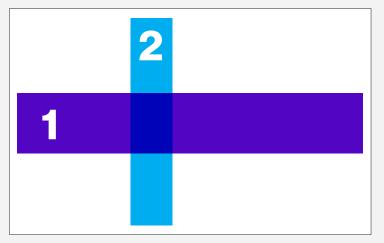
Half Page Horizontal 175mm x 110mm \$3,500 p/m



Island 2/3 Page 72mm × 144mm \$2,500 per insertion



**Double Page Spread** 414mm x 270mm \$8,000 p/m



1. Mid Page Spread 384mm × 57mm \$4,500 per insertion

2. Quarter Page (V) 52mm × 230mm \$2,500 per insertion



**Print** 

Display

Advertising



## **Display Formats**

- 1. Super Leaderboard
- 2. MPU Main
- 3. MPU Bottom
- 4. Leaderboard

**Digital**Advertising
Display

**Satellite ProME.com** is a leading source of industry news from the region and beyond. In the past eight years, the website has grown hand in hand with the print edition to become one of the most reliable sources of the latest news and trends in the market

Our thriving social media platforms are linked to the website to give a 360-degree view of the industry.
Our twitter feeds not only bring you breaking news but also provide an avenue for interaction between various players in the broadcast ecosystem.

SatelliteProME.com offers fantastic display and geo targeting sponsorship opportunities.

\*Gooale Analytic:





#### SATELLITEPROMECOM



ConnecTechAsia2020: Empowering

The Digital Economy @ tanuary 27, 2020



Riaz Lamak speaks about the

need for capacity building in

ConnecTechAsia 2019: Asia's

Mega Technology Event

Integrasvs - Bringing

to telco and broadcast

markets

innovative satellite solutions

the satellite sector

Greg Quiggle of Kratos on migrating your ground station to the cloud

O June 1, 2019



Martin Jarrold, Chief of International Programme Development at Global VSAT



CEO Andrej Lovšin and CTO Tomaž Lovšin on STN's growth plans



Frane Milos of Amphinicy on

debuting their solutions at CABSAT



Video: At the launch of KhalifaSat from the control



In conversation with H.E. Dr. Mohammed Al Ahbabi Director General of UAE Space Agency O May 9, 2011





Hans Massart, Market Director Broadcast, Newtec



Martin Coleman on new challenges in the satellite industry



MBRSC Science Event: Salem Al Marri on what to expect tomorrow



Rhys Morgan on Intelsat's new

satellite launches on September 25



"We are selecting UAE's first astronaut": Saud Karmustali. **UAE Astronaut Programme** 



Forum, on how the organization supports the satellite industry



Michel Azibert of Eutelsat speaks about a new deal announced at CABSAT



Video: Watch the launch of KhalifaSat from Japan





Arabsat and Newtec roll out HTS services as part of multimillion dollar agreement



NASA selects Axiom for second private astronaut

Axiom Space is currently preparing for that first private astronaut



# **Digital**

# Advertising Video

Video advertising is a valuable solution for companies that want to make a lasting impression on their target audience. Not only is video convenient to consume, but it can also be more engaging too.

Advertise your video via our newsletters and website on the dedicated sections. Engage with your target market with larger amounts of information in a short time. You can say more in a shorter amount of time on video as compared to text or even images.

Email not displaying correctly? View it in your browser. **SATELLITEPRO**ME.COM MOBILE SATELLITE NEWS VERTICAL MARKETS OPINION TECH FEATURES **OPERATORS** سفیل سات Es'hailSat **ENABLING CONNECTIVITY** Space to deliver your vision LATEST NEWS 4th Jan 2022

between May and August.

**Video Formats** 

1. Website Video Advertising

2. E-Newsletter Video Advertising

SpaceX launches UAE-Bahraini nanosatellite Light-1

In collaboration with Japan Aerospace Exploration Agency, Light-1 will be re-launched into orbit around Earth during Q1 2022.

**Emirates Mars Mission invites Emirati students for REU** programme

The REU programme will run during the summer of next year, likely



mission to ISS

mission, Ax-1, which is scheduled to launch no earlier than February 21, 2022.





### LATEST NEWS

4th Jan 2022



NEWS

# SpaceX launches UAE-Bahraini nanosatellite Light-1

In collaboration with Japan Aerospace Exploration Agency, Light-1 will be re-launched into orbit around Earth during Q1 2022.



EDUCATION/TRAINING

# Emirates Mars Mission invites Emirati students for REU programme

The REU programme will run during the summer of next year, likely between May and August.



NEWS

### NASA selects Axiom for second private astronaut mission to ISS

Axiom Space is currently preparing for that first private astronaut mission, Ax-1, which is scheduled to launch no earlier than February 21, 2022



EDUCATION/TRAINING

# Yahsat ties with Emirates Schools Establishment to provide connectivity to students

The partnership aims to bolster the quality of education for students in areas lacking connectivity.



50

### Omantel deploys cloud architecture for 5G

By offering customers personalised multi-play digital services, Omantel intends to monetise 5G.

### **Display Formats**

Leaderboard

Sponsored Video

# Digital

# Advertising Newsletter

The weekly email newsletters are designed to offer subscribers up-to-date stories and events. The e-newsletters are created by the news team driving the reader to specific, targeted pages.

The e-newsletter offers an unparalleled route to get directly into the inbox of more than 5,000 qualified industry professionals.

# Weekly

Frequency

5.490

Subscribers

19%

Average open rate

1.35%

Average click-through rate (CTR)



ABOUT US THE FLEET MEDIA CENTER



### Arab Satellite Communications Organization - Arabsatparticipates in CABSAT 2018

The Arab Satellite Communications Organization – Arabsat- participates in The Broadcast, Satellite & Digital Media Event for Middle East, Africa "Satellite MENA 2018", in January 14th to 16th, 2018 at the Dubai International Convention and Exhibition Centre.

READ MORE



### WHAT IS HAPPENING INSIDE ARABSAT



**Arabsat Provides Managed** Arabsat Managed Services includes broadband, 3G/4G backhauling,IP-trunking

Services

Arabsat Invites You To Join Us At CABSAT 2018-Dubai **National Convention** Center.

To book a meeting now click on the below

BOOK A MEETING





### STATE OF THE ART TELEPORT

#### Supporting among others:

- · Uplink / Downlink
- · Playout · Encoding / Multiplexing
- · Managed Hub Services
- · Data Center
- · Co-location

Es'hailSat's brand new state-of-the-art teleport, built to support broadcast and telecommunication companies with flexible, reliable and high quality services to meet current and future needs. Media management, playout, OTT, VSAT, managed hub services and others can be rolled out swiftly from the teleport. Contact sales@eshailsat.ga for more information.





# **Digital**

# Advertising Email

### **EDM (Email Direct Marketing)**,

commonly known as email blast is one of the most popular methods to promote products and services online and the biggest advantage is its speed and reach. We provide a service for advertisers to send your message directly to our opt in subscriber database. We also provide all the EDM metrics post campaign.

#### **Lead Generation**

Same as an EDM but include a data collection option where the reader can fill in their details to receive more information. Normally these are done as a survey, competition, promotion, offering the reader an incentive to part with their details.

5,490

Subscribers

12%

Average open rate



Formats	Cost*	Dimensions	
	PerIssue		
Double Page Spread	\$8,000	414mm(w) x 270mm(h)	
Inside Front Cover	\$9,500	+10mm bleed	
Full Page	\$5,500		
Outside Back Cover	\$7,500	<b>207mm(w) x 270mm(h)</b> +10mm bleed	
Inside Front Cover	\$6,500		
Inside Back Cover	\$6,000		
Mid Page Spread	\$4,500	384mm(w)x57 mm(h)	
Half Page		475 mans (m) m 440 mans (h)	
Horizontal	\$3,500	175mm(w) x 110mm(h)	
Vertical		85mm(w)x230 mm(h)	
Island 2/3 Page	\$3,000	72mm(w) × 144mm(h)	
Quarter Page	\$2,500	83mm(w) × 110mm (h)	
Vertical	<del>+-,-</del> -		

# **Print** Advertising Rate Card



Formats  JPEG/GIF/PNG/HTML5	Cost* Monthly Tenancy Model	<b>Dimensions**</b> Desktop in bold
MPU Main Right on homepage and sticky banner on all news pages	\$4,000	<b>345px(w) x 345px(h)</b> 300px(w) x 250px(h) 250px(w) x 250px(h) 200px(w) x 170px(h)
<b>Leaderboard</b> Middle of the website on home and news pages	\$3,500	<b>728px(w) x 90px(h)</b> 550px(w) x 80px(h) 320px(w) x 80px(h)
Newsletter Leaderboard Banner on newsletter	\$1,800 p/newsletter	728px(w) x 90px(h)
Digital Issue Leaderboard Top of newsletter exclusive	\$3,000	728px(w) × 90px(h)
EDM Email blast	\$3,500	640px(w)
EDM Lead Generation Email blast with info grab	\$6,500	640px(w)
Video Create a short video production and send out via all channels for maximum engagement	\$6,000	N/A

# **Digital** Advertising Rate Card

<sup>\*</sup> Does not include UAE Government 5% VAT

<sup>\*\*</sup>Required dimensions for responsive screen sizes

Package Can be tailored to requirements	Activity Posts refer to various content which must be supplied	Cost* Excluding VAT
-		
	20 Social Posts / month	
	3 Social Media Networks	
Gold	Personal Consultations / month	\$4,800 / month
	Post Campaign Report	
	Customer Designed Images	
	10 Social Posts / month	
Silver	2 Social Media Networks	\$3,500 / month
	Post Campaign Report	
	5 Social Posts / month	
Bronze	1 Social Media Networks	\$2,800 / month
	Post Campaign Report	

# **Social Media** Rate Card





## **Events**

Live

# From roundtables to large scale conferences to awards ceremonies

Our events are noted to be among the leaders in their respective industries. Attended by key people with agendas linked to on trend topics produced in an easy to digest format. Not only will you reach your target audience and influencers in one place, but you can also leverage the different options on offer. Be it in the form of speaking opportunities, live demonstrations, exhibiting, branding and more, our events offer numerous thought leadership routes to market.

Event marketing is an important component of a successful marketing strategy. Whether your company is entering the market, or planning to launch a new product or service, our event programmes are the ideal platform to generate awareness and make an impact. Ranging from a variety of events from intimate roundtables to large scale conferences, awards ceremonies and industry sporting events, each providing a platform to help meet business marketing objectives.





# **Digital Events**Webinars

The growing popularity in webinars has presented many benefits and here are some of those.

### Direct contact with your target group

Reach and engage a very specific target group. Allow them to ask questions or pose questions of your own to the participants. The interaction during a webinar gives you insight into your target group.

# Reach your target group both live and afterwards

A webinar gives you the opportunity to continue to reach your target group when the broadcast is over, since each webinar can also be watched on-demand. This enables you to increase both the reach and the impact of your message.

### **Statistics**

Webinars enable you to measure audience response and engagement rates. They also offer you the opportunity to know who attends and how they interact which offers you a more targeted and strategic route to market.

### Cost effective reach

A webinar eliminates travel and expenses and offers a much wider reach. In 2020 our webinars had over 500 registrations per event ranging from all corners of the world.

Contact us if you would like to participate and sponsor a scheduled webinars event



### **May 2024**

### **FOCUS**

### Al and Automation in Satellite Operations

With Al and automation taking centre stage, we explore the implications of these technologies in terms of enhanced efficiency and cost reduction.

# **Satellite Constellations for Global Connectivity and Possible Convergence**

With companies deploying massive constellations of satellites, our investigation spans satellite manufacturing innovations, the evolution of launch services and the collaborative partnerships shaping the landscape of space-based global connectivity.

### **EVENT**

CABSAT 2024

### September 2024

#### **FOCUS**

### **Advanced Satellite Communication Technologies**

Exploring high-throughput satellites, optical communication breakthroughs, and seamless data relay systems as well as the B2B opportunities available to capitalise on the next wave of connectivity innovations.

### **Small Satellites and Cubesats:**

A look at the burgeoning realm of small satellites and cubesats, uncovering their roles in diverse arenas such as cost-effective manufacturing, efficient launch services, and cutting-edge data analytics.

### **EVENT**

**IBC SHOW** 

### **TOPICS AND VERTICALS THAT WILL BE COVERED IN SATELLITEPRO 2024**

- Remote Sensing for Exploration in Oil & Gas The use of satellite imagery and remote sensing to identify potential oil and gas reserves and optimise exploration efforts
- AIS in Maritime: Enhancing maritime safety and security through satellite-based AIS for real-time vessel tracking, collision avoidance and traffic monitoring
- Military Satellite Communication systems Ensuring the security of military communications through advanced satellite encryption
- The teleport sector Addressing new market trends and demands with new technologies and services
- From the Ground up Developing low-cost ground infrastructure and optimising ground operations
- Climate Change Monitoring How satellite data helps monitor and analyse the impacts of climate change, including changes in ice caps, deforestation and sea level rise

# Calendar May-Sept 2024



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